# MARKEL®

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### FOR IMMEDIATE RELEASE

## Markel announces enhancements to tenant discrimination protection

**Richmond, Virginia, August 21, 2017** — Markel Corporation's (NYSE: MKL) Wholesale division announced that significant improvements have been made to its tenant discrimination insurance offering. Markel, a leading specialty insurer, has sold tenant discrimination protection to property managers and property owners since 1998. Increasingly, property managers and property owners are the targets of lawsuits and litigation focused on a range of issues including disparate impact discrimination.

Salvatore Pollaro, Managing Director of Management Liability, commented, "Our new form addresses many of the emerging risks that property managers and owners face. We also have new features like multiyear policies, which are available with automatic coverage for unit count increases. This is a product we are proud of, and our policyholders still have access to our industry-leading loss control services offered in partnership with the law firm Wilson Elser."

Bryan Sanders, President of Markel Wholesale, added, "At Markel we are committed to delivering a superior customer experience by focusing on the core disciplines of underwriting, claims, and risk management. Sal and his team have done a great job in updating our tenant discrimination products and reminding both our production partners and policyholders that we are listening, innovating, and leading."

Pollaro and his underwriting team are based in Markel's midtown Manhattan office.

Coverage is written on a surplus lines basis and available in all 50 states.

# **About Markel Corporation**

Markel Corporation is a diverse financial holding company serving a variety of niche markets. The Company's principal business markets and underwrites specialty insurance products. In each of the Company's businesses, it seeks to provide quality products and excellent customer service so that it can be a market leader. The financial goals of the Company are to earn consistent underwriting and operating profits and superior investment returns to build shareholder value. Visit Markel Corporation on the web at markelcorp.com.