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#### FOR IMMEDIATE RELEASE

### MARKEL REPORTS 2012 FINANCIAL RESULTS

Richmond, VA, February 4, 2013 --- Markel Corporation (NYSE: MKL) reported diluted net income per share of \$25.89 for the year ended December 31, 2012 compared to \$14.60 in 2011. The 2012 combined ratio was 97% compared to 102% in 2011. Book value per common share outstanding increased 15% to \$403.85 at December 31, 2012 from \$352.10 at December 31, 2011. Over the five-year period ended December 31, 2012, compound annual growth in book value per common share outstanding was 9%.

Alan I. Kirshner, Chairman and Chief Executive Officer, commented, "We produced strong underwriting results in 2012 even with the impact of Hurricane Sandy in the fourth quarter. In addition, we earned solid investment returns and total operating revenues for the year exceeded \$3 billion as we continued to expand both our insurance and non-insurance operations through acquisitions and organic growth. The result was book value per share growth of 15% for the year, with over \$500 million in comprehensive income. In December, we announced our agreement to acquire Alterra Capital Holdings Limited (NASDAQ: ALTE; BSX: ALTE.BH). We believe the combination of Alterra with Markel will create a strong company in global specialty insurance and investments, with a demonstrated track record of underwriting discipline in niche market segments and proven asset management strengths that should benefit shareholders of both companies. We are well positioned to continue to build shareholder value and want to thank our associates for their significant accomplishments in 2012."

The following tables present selected financial data from 2012 and 2011.

		Years Ended	December 31,			
(in thousands, except per share amounts)		2012	2011			
Net income to shareholders	\$	253,385	\$	142,026		
Comprehensive income to shareholders	\$	503,802	\$	251,853		
Weighted average diluted shares		9,666		9,726		
Diluted net income per share	\$	25.89	\$	14.60		
(in thousands, except per share amounts)	Dece	ember 31, 2012	Dece	ember 31, 2011		
Book value per common share outstanding	\$	403.85	\$	352.10		
Common shares outstanding		9,629		9,621		

The increase in diluted net income per share during 2012 was primarily due to improved underwriting results, which were driven by lower losses related to natural catastrophes, more favorable development of prior years' loss reserves and lower attritional losses.

Comprehensive income to shareholders for 2012 was \$503.8 million compared to \$251.9 million in 2011. The increase was due to higher net income to shareholders and a more favorable change in net unrealized gains on investments in 2012 compared to 2011.

	Combined Ratio Analysis					
	Years Ended December 31,					
	2012	2011				
Excess and Surplus Lines	94%	86%				
Specialty Admitted	108%	109%				
London Insurance Market	89%	116%				
Consolidated	<b>97%</b> 102%					

The decrease in the consolidated combined ratio was due to a lower current accident year loss ratio and more favorable development of prior years' loss reserves, partially offset by a higher expense ratio compared to 2011. The 2012 combined ratio included \$107.4 million, or five points, of underwriting loss from Hurricane Sandy in the fourth quarter. The 2011 combined ratio included \$152.4 million, or eight points, of underwriting loss related to natural catastrophes, including the Thai floods, Hurricane Irene, U.S. tornadoes, Japanese earthquake and tsunami, Australian floods and New Zealand earthquakes. Also contributing to the improvement in the current accident year loss ratio were lower attritional losses primarily in the Excess and Surplus Lines and London Insurance Market segments. The 2012 combined ratio included \$399.0 million of favorable development on prior years' loss reserves compared to \$354.0 million in 2011. The 2012 combined ratio also included \$43.1 million, or two points, of underwriting, acquisition and insurance expenses related to the Company's prospective adoption of Financial Accounting Standards Board Accounting Standards Update No. 2010-26, *Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts* (ASU No. 2010-26). The combined ratios of each of our three operating segments likewise included two points of underwriting, acquisition and insurance expenses related to the prospective adoption of ASU No. 2010-26. Higher profit sharing costs in 2012 were offset by a favorable impact from higher premium volume.

The Excess and Surplus Lines segment's combined ratio for 2012 was 94% (including five points of underwriting loss related to Hurricane Sandy) compared to 86% (including three points of underwriting loss related to natural catastrophes) in 2011. The increase in the 2012 combined ratio was primarily due to less favorable development of prior years' loss reserves compared to 2011. The Excess and Surplus Lines segment's 2012 combined ratio included \$181.4 million of favorable development on prior years' loss reserves compared to \$227.5 million in 2011. The redundancies on prior years' loss reserves experienced within the Excess and Surplus Lines segment in 2012 and 2011 were primarily on our professional and products liability and casualty programs. Excluding the impact of natural catastrophes in both periods, the Excess and Surplus Lines segment experienced a lower current accident year loss ratio due to lower attritional property losses in 2012 compared to 2011.

The Specialty Admitted segment's combined ratio for 2012 was 108% (including three points of underwriting loss related to Hurricane Sandy) compared to 109% (including two points of underwriting loss related to natural catastrophes) in 2011. In 2012, more favorable development of prior years' loss reserves and a lower current accident year loss ratio were offset by a higher expense ratio compared to 2011. The Specialty Admitted segment's 2012 combined ratio included \$46.7 million of favorable development on prior years' loss reserves compared to \$27.4 million in 2011. The redundancies on prior years' loss reserves in 2012 were most notable on the 2011 accident year across several product lines. The improvement in the current accident year loss ratio was due in part to improved underwriting performance for two programs within our accident and health liability class. The increase in the 2012 expense ratio was driven by higher underwriting, acquisition and insurance expenses related to the Company's prospective adoption of ASU No. 2010-26, higher profit sharing costs and the write-off of previously capitalized software development costs.

The London Insurance Market segment's combined ratio for 2012 was 89% (including six points of underwriting loss related to Hurricane Sandy) compared to 116% (including 18 points of underwriting loss related to natural catastrophes) in 2011. Excluding the impact of natural catastrophes in both periods, the combined ratio decreased in 2012 due to more favorable development of prior years' loss reserves and lower attritional losses on the current accident year, primarily on our property lines within the Specialty division. The London Insurance Market segment's 2012 combined ratio included \$192.0 million of favorable development on prior years' loss reserves compared to \$94.8 million in 2011. The redundancies on prior years' loss reserves experienced within the London Insurance Market segment in 2012 and 2011 occurred in a variety of programs across each of our divisions. In 2012, prior year redundancies included \$39.1 million of favorable development on the 2001 and prior accident years.

The Other Insurance (Discontinued Lines) segment produced an underwriting loss of \$21.3 million for the year ended December 31, 2012 compared to an underwriting profit of \$4.7 million in 2011. The underwriting loss in 2012 included \$31.1 million of loss reserve development on asbestos and environmental exposures. We complete an annual review of these exposures during the third quarter of the year unless circumstances suggest an earlier review is appropriate. Over the past two years, the number of asbestos and environmental claims reported each year across the property and casualty industry has been on the decline. However, at the same time, the likelihood of making an indemnity payment has risen, thus increasing the average cost per reported claim. During our 2012 annual review, we reduced our estimate of the ultimate claims count, while increasing our estimate of the number of claims that would ultimately be closed with an indemnity payment. As a result, prior years' loss reserves for asbestos and environmental exposures were increased. During our 2011 review, we determined that no adjustment to loss reserves was required. Adverse development of asbestos and environmental reserves in 2012 was partially offset by favorable movements in prior years' loss reserves and allowances for reinsurance bad debt related to discontinued lines of business originally written by Markel International.

	Premium Analysis								
	Years Ended December 31,								
		Gross Writte	Premiums						
(dollars in thousands)		2012		2011		2012		2011	
Excess and Surplus Lines	\$	956,273	\$	893,427	\$	793,159	\$	756,306	
Specialty Admitted		669,692		572,392		588,758		527,293	
London Insurance Market		887,720		825,301		765,216		695,753	
Other Insurance (Discontinued Lines)		(4)		131		(5)		(12)	
Total	\$	2,513,681	\$	2,291,251	\$	2,147,128	\$	1,979,340	

Gross written premiums for 2012 increased 10% compared to 2011. The increase in gross premium volume was attributable to higher gross premium volume in each of our three operating segments. In 2012, the Specialty Admitted segment included \$79.2 million of gross written premiums from Thompson Insurance Enterprises, LLC (THOMCO), which was acquired in the first quarter of 2012. Gross premium volume in the Specialty Admitted segment also included \$257.3 million of gross premium volume attributable to our workers' compensation product line, compared to \$226.7 million in 2011. The increase in gross premium volume in 2012 further reflected higher gross premium volume in the Excess and Surplus Lines segment and London Insurance Market segment, driven by more favorable rates, primarily in the excess and umbrella and property lines within the Excess and Surplus Lines segment and the Marine and Energy and Specialty divisions within the London Insurance Market segment. Foreign currency exchange rate movements did not have a significant impact on gross premium volume in 2012.

During the latter part of 2011, we saw price declines stabilize and achieved modest price increases in several lines, most notably the marine and energy products within the London Insurance Market segment. During 2012, we have generally seen mid-single digit favorable rate changes compared to flat to small single digit rate declines in 2011. We routinely review the pricing of our major product lines and will continue to pursue price increases for most product lines in 2013; however, when we believe the prevailing market price will not support our underwriting profit targets, the business is not written. As a result of our underwriting discipline, gross premium volume may vary when we alter our product offerings to maintain or improve underwriting profitability.

Net retention of gross premium volume was 88% for 2012 and 89% for 2011. As part of our underwriting philosophy, we seek to offer products with limits that do not require significant amounts of reinsurance. We purchase reinsurance in order to reduce our retention on individual risks and enable us to write policies with sufficient limits to meet policyholder needs.

Earned premiums for 2012 increased 8% compared to 2011. In 2012, the Specialty Admitted segment included \$241.2 million of earned premiums attributable to our workers' compensation product line, compared to \$200.8 million in 2011, and \$31.3 million of earned premiums from THOMCO. The increase in earned premiums in 2012 also was due to higher earned premiums in the Excess and Surplus Lines and London Insurance Market segments, primarily as a result of higher gross premium volume. Foreign currency exchange rate movements did not have a significant impact on earned premiums in 2012.

Net investment income for 2012 was \$282.1 million compared to \$263.7 million in 2011. The increase in 2012 was primarily due to a favorable change in the fair value of our credit default swap. Net investment income for 2012 included a favorable change in the fair value of our credit default swap of \$16.6 million compared to an adverse change of \$4.1 million in 2011. Excluding the change in the fair value of our credit default swap, lower investment income on our fixed income portfolio, due to lower invested assets, was offset by increased dividend income on our equity portfolio.

Net realized investment gains for 2012 were \$31.6 million compared to \$35.9 million in 2011. Net realized investment gains for 2012 included \$12.1 million of write downs for other-than-temporary declines in the estimated fair value of investments compared to \$20.2 million of write downs in 2011. Variability in the timing of realized and unrealized investment gains and losses is to be expected.

Other revenues and other expenses include the results of our non-insurance operations, which we refer to collectively as Markel Ventures. Our non-insurance operations are comprised of a diverse portfolio of industrial and service companies. In 2012, revenues from our non-insurance operations were \$489.4 million compared to \$317.5 million in 2011. Net income to shareholders from our non-insurance operations was \$13.5 million in 2012 compared to \$7.7 million in 2011 and EBITDA was \$60.4 million in 2012 compared to \$37.3 million in 2011. Revenues, net income to shareholders and EBITDA from our non-insurance operations increased in 2012 compared to 2011 primarily due to our acquisitions of WI Holdings Inc. in late 2011 and Havco WP LLC (Havco) in 2012.

In April 2012, we acquired an 85% controlling interest in Havco, a privately held company based in Cape Girardeau, Missouri that manufactures laminated oak and composite wood flooring used in the assembly of truck trailers, intermodal containers and truck bodies. In July 2012, we acquired 100% of the outstanding shares of Tromp Bakery Equipment B.V., a Netherlands based global supplier of high-tech food processing equipment which designs and manufactures baking equipment and sheeting lines for pizza, pastry, pie, and specialty bread bakers worldwide. In September 2012, we acquired an 85% controlling interest in Reading Baking Systems, a leading global designer and manufacturer of industrial baking systems for the production of crackers, pretzels, cookies, and other baked snacks based in Reading, Pennsylvania. Total consideration for these three acquisitions was \$123.8 million. In connection with these three acquisitions, we recognized goodwill of \$40.7 million and other intangible assets of \$45.2 million.

Invested assets were \$9.3 billion at December 31, 2012 compared to \$8.7 billion at December 31, 2011. Equity securities were \$2.4 billion, or 26% of invested assets, at December 31, 2012 compared to \$1.9 billion, or 21% of invested assets, at December 31, 2011. Net unrealized gains on investments, net of taxes, were \$946.9 million at December 31, 2012 compared to \$704.7 million at December 31, 2011. At December 31, 2012, we held securities with gross unrealized losses of \$17.2 million, or less than 1% of invested assets.

Interest expense for 2012 was \$92.8 million compared to \$86.3 million in 2011. The increase in 2012 was due in part to our \$350 million issuance of 4.90% unsecured senior notes in July 2012.

Income tax expense for 2012 was 17% of our income before income taxes compared to 22% in 2011. In both periods, the effective tax rate differs from the statutory tax rate of 35% primarily as a result of tax-exempt investment income. Additionally, in 2012, we had higher earnings from our foreign operations, which are taxed at a lower rate.

In January 2012, we acquired THOMCO, a privately held program administrator headquartered in Kennesaw, Georgia that underwrites multi-line, industry-focused insurance programs. Results attributable to this acquisition are included in the Specialty Admitted segment. Total consideration for this acquisition was \$108.5 million. In connection with the acquisition, we recognized goodwill of \$26.1 million and other intangible assets of \$81.2 million.

## FORWARD-LOOKING STATEMENTS

This release includes statements about future economic performance, finances, expectations, plans and prospects of Alterra and Markel, both individually and on a combined basis, that are forward-looking statements for purposes of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. There are risks and uncertainties that could cause actual results to differ materially from those expressed in or suggested by such statements. For further information regarding factors affecting future results of Alterra and Markel, please refer to their respective Annual Reports on Form 10-K for the year ended December 31, 2011 and Quarterly Reports on Form 10-Q and other documents filed by Alterra and Markel since March 1, 2012 with the Securities Exchange Commission ("SEC"). These documents are also available free of charge, in the case of Alterra, by directing a request to Alterra through Joe Roberts, Chief Financial Officer, or Susan Spivak Bernstein, Senior Vice President, Investor Relations, at 441-295-8800 and, in the case of Markel, by directing a request to Bruce Kay, Investor Relations, at 804-747-0136. Neither Alterra nor Markel undertakes any obligation to update or revise publicly any forward-looking statement whether as a result of new information, future developments or otherwise.

This release contains certain forward-looking statements within the meaning of the U.S. federal securities laws. Statements that are not historical facts, including statements about Alterra's and Markel's beliefs, plans or expectations, are forward-looking statements. These statements are based on Alterra's or Markel's current plans, estimates and expectations. Some forward-looking statements may be identified by use of terms such as "believe," "anticipate," "intend," "expect," "project," "plan," "may," "should," "could," "will," "estimate," "predict," "potential," "continue," and similar words, terms or statements of a future or forward-looking nature. In light of the inherent risks and uncertainties in all forward-looking statements, the inclusion of such statements in this release should not be considered as a representation by Alterra, Markel or any other person that Alterra's or Markel's objectives or plans, both individually and on a combined basis, will be achieved. A non-exclusive list of important factors that could cause actual results to differ materially from those in such forward-looking statements includes the following: (a) the occurrence of natural or man-made catastrophic events with a frequency or severity exceeding expectations; (b) the adequacy of loss reserves and the need to adjust such reserves as claims develop over time; (c) the failure of any of the loss limitation methods the parties employ; (d) any adverse change in financial ratings of either company or their subsidiaries; (e) the effect of competition on market trends and pricing; (f) cyclical trends, including with respect to demand and pricing in the insurance and reinsurance markets; (g) changes in general economic conditions, including changes in interest rates and/or equity values in the United States of America and elsewhere; and (h) other factors set forth in Alterra's and Markel's recent reports on Form 10-K, Form 10-O and other documents filed with the SEC by Alterra and Markel.

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Risks and uncertainties relating to the proposed transaction include the risks that: (1) the parties will not obtain the requisite shareholder or regulatory approvals for the transaction; (2) the anticipated benefits of the transaction will not be realized or the parties may experience difficulties in successfully integrating the two companies; (3) the parties may not be able to retain key personnel; (4) the conditions to the closing of the proposed merger may not be satisfied or waived; (5) the outcome of any legal proceedings to the extent initiated against Alterra or Markel or its respective directors and officers following the announcement of the proposed merger is uncertain; (6) the acquisition may involve unexpected costs; and (7) the businesses may suffer as a result of uncertainty surrounding the acquisition. These risks, as well as other risks of the combined company and its subsidiaries may be different from what the companies expect, or have previously experienced, and each party's management may respond differently to any of the aforementioned factors. These risks, as well as other risks associated with the merger, are more fully discussed in the joint proxy statement/prospectus of Markel and Alterra that has been filed with the SEC. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made.

#### ADDITIONAL INFORMATION ABOUT THE PROPOSED MERGER AND WHERE TO FIND IT

This release relates to a proposed merger between Alterra and Markel. On December 27, 2012, Markel filed with the SEC a registration statement on Form S-4, and on January 18, 2013, Markel and Alterra each filed the definitive joint proxy statement/prospectus. This release is not a substitute for the definitive joint proxy statement/prospectus or any other document that Markel or Alterra filed or may file with the SEC or send to its shareholders in connection with the proposed merger. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE DEFINITVE JOINT PROXY STATEMENT/ PROSPECTUS AND ALL OTHER RELEVANT DOCUMENTS FILED OR THAT MAY BE FILED WITH THE SEC OR SENT TO SHAREHOLDERS AS THEY BECOME AVAILABLE BECAUSE THEY CONTAIN OR WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED MERGER. All documents, when filed, will be available free of charge at the SEC's website (www.sec.gov) or, in the case of Alterra, by directing a request to Joe Roberts, Chief Financial Officer, or Susan Spivak Bernstein, Senior Vice President, Investor Relations, at 441-295-8800 and, in the case of Markel, by directing a request to Bruce Kay, Investor Relations, at 804-747-0136.

# PARTICIPANTS IN THE SOLICITATION

Alterra and Markel and their respective directors and executive officers may be deemed to be participants in any solicitation of proxies from both Alterra's and Markel's shareholders in favor of the proposed transaction. Information about Alterra's directors and executive officers and their ownership in Alterra common stock is available in the proxy statement dated March 26, 2012 for Alterra's 2012 annual general meeting of shareholders. Information about Markel's directors and executive officers and their ownership of Markel common stock is available in the proxy statement dated March 16, 2012 for Markel's 2012 annual meeting of shareholders.

# CONFERENCE CALL

Our previously announced conference call, which will involve discussion of our financial results and business developments and may include forward-looking information, will be held Tuesday, February 5, 2013, beginning at 10:30 a.m. (Eastern Standard Time). Any person interested in listening to the call should contact Markel's Investor Relations Department at 804-747-0136. Investors, analysts and the general public also may listen to the call free over the Internet through Markel Corporation's web site, <a href="https://www.markelcorp.com">www.markelcorp.com</a>. There will be no replay of the call.

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Markel Corporation is a diverse financial holding company serving a variety of niche markets. The Company's principal business markets and underwrites specialty insurance products. In each of the Company's businesses, it seeks to provide quality products and excellent customer service so that it can be a market leader. The financial goals of the Company are to earn consistent underwriting and operating profits and superior investment returns to build shareholder value. Visit Markel Corporation on the web at <a href="https://www.markelcorp.com">www.markelcorp.com</a>.

# Markel Corporation and Subsidiaries Consolidated Statements of Income and Comprehensive Income

	Quarters Ended December 31,								
(dollars in thousands, except per share data)		2012		2011		2012		2011	
OPERATING REVENUES									
Earned premiums	\$	573,939	\$	516,825	\$	2,147,128	\$	1,979,340	
Net investment income		74,273		67,125		282,107		263,676	
Net realized investment gains:									
Other-than-temporary impairment losses		(7,927)		(2,697)		(12,078)		(14,250)	
Other-than-temporary impairment losses recognized in other				(2,640)				(5,946)	
comprehensive income Other-than-temporary impairment losses recognized in net income		(7,927)		(5,337)	_	(12,078)	_	(20,196)	
Net realized investment gains, excluding other-than-temporary		(1,941)		(3,337)		(12,076)		(20,190)	
impairment losses		14,164		15,771		43,671		56,053	
Net realized investment gains		6,237		10,434	_	31,593		35,857	
Other revenues		153,506		90,716		539,284		351,077	
Total Operating Revenues		807,955		685,100		3,000,112		2,629,950	
OPERATING EXPENSES									
Losses and loss adjustment expenses		340,994		282,343		1,154,068		1,209,986	
Underwriting, acquisition and insurance expenses		234,150		208,668		929,472		810,179	
Amortization of intangible assets		8,434		6,705		33,512		24,291	
Other expenses		134,786		90,776		478,248		309,046	
Total Operating Expenses		718,364		588,492		2,595,300		2,353,502	
Operating Income		89,591		96,608	_	404,812		276,448	
Interest expense		23,694		21,736		92,762	_	86,252	
Income Before Income Taxes		65,897		74,872		312,050		190,196	
Income tax expense		7,804	_	22,565	_	53,802	_	41,710	
Net Income	\$	58,093	\$	52,307	\$	258,248	\$	148,486	
Net income attributable to noncontrolling interests	•	1,301	Φ.	2,131	•	4,863	Ф	6,460	
Net Income to Shareholders	<u>\$</u>	56,792	\$	50,176	\$	253,385	\$	142,026	
OTHER COMPREHENSIVE INCOME									
Change in net unrealized gains on investments, net of taxes:									
Net holding gains arising during the period	\$	20,369	\$	147,445	\$	266,425	\$	141,839	
Unrealized other-than-temporary impairment losses on fixed		(2.4)		2.207		(1(0)		2.042	
maturities arising during the period		(24)		2,286		(160)		3,943	
Reclassification adjustments for net gains included in net income		(3,897)		(7,055)	_	(24,051)	_	(22,341)	
Change in net unrealized gains on investments, net of taxes		16,448		142,676		242,214		123,441	
Change in foreign currency translation adjustments, net of taxes		(1,393)		1,347		1,534		(4,191)	
Change in net actuarial pension loss, net of taxes		5,177		(10,539)	_	6,664		(9,459)	
Total Other Comprehensive Income Comprehensive Income	<u>\$</u>	20,232 78,325	\$	133,484 185,791	\$	250,412 508,660	\$	109,791 258,277	
Comprehensive income attributable to noncontrolling interests	Þ	1,338	Ф	2,095	Ф	4,858	Ф	6,424	
Comprehensive Income to Shareholders	\$	76,987	\$	183,696	\$	503,802	\$	251,853	
Comprehensive meome to shareholders	Ψ	70,707	Ψ	105,070	Ψ	303,002	Ψ	231,033	
NET INCOME PER SHARE									
Basic	\$	6.25	\$	5.21	\$	25.96	\$	14.66	
Diluted	\$	6.23	\$	5.19	\$	25.89	\$	14.60	
Selected Data						Decem	her	- 31	
(dollars and shares in thousands, except per share data)					_	2012	001	2011	
Total investments and cash and cash equivalents					S	9,332,745	\$	8,728,147	
Reinsurance recoverable on paid and unpaid losses					Ψ	829,919	Ψ	829,310	
Goodwill and intangible assets						1,049,225		867,558	
Total assets					1	12,556,588		11,532,103	
Unpaid losses and loss adjustment expenses						5,371,426		5,398,869	
Unearned premiums						1,000,261		915,930	
Senior long-term debt and other debt						1,492,550		1,293,520	
Total shareholders' equity						3,888,657		3,387,513	
Book value per common share outstanding					\$	403.85	\$	352.10	
Common shares outstanding						9,629		9,621	

# Markel Corporation and Subsidiaries Segment Reporting Disclosures For the Quarters and Years Ended December 31, 2012 and 2011

Quarters Ended December 31,		ember 31,						
2012		2011	(dollars in thousands)		2012		2011	
250,424	\$	229,438	Excess and Surplus Lines	\$	956,273	\$	893,427	
173,673		140,788	Specialty Admitted		669,692		572,392	
183,209		148,408	London Insurance Market		887,720		825,301	
2		6	Other Insurance (Discontinued Lines)		(4)		131	
607,308	\$	518,640	Consolidated	\$	2,513,681	\$	2,291,251	
antana En da	d Daa	ambar 21	Segment Net Written Premiums		Voors Endad	Daga	mbor 21	
	a Dec		(dallows in thousands)			Dece	2011	
	•			•		•		
	Ф		•	Ф		Ф	772,279	
							543,213	
							726,359	
	Φ.			•		<u>¢</u>	(13)	
526,722	<u> </u>	467,460	Consolidated	<u> </u>	2,214,126	<u> </u>	2,041,838	
			Segment Revenues					
arters Ende	d Dec	ember 31	Segment Revenues		Years Ended	Dece	mber 31	
			(dollars in thousands)				2011	
	\$		,	\$		\$	756,306	
			•				560,838	
			* · ·				695,753	
							299,533	
2		1					(12)	
663,563	\$	596,307	Consolidated	\$	2,510,760	\$	2,312,418	
			of Segment Profit (Loss) to Consolidated Ope	rating Ir				
	d Dec					Dece		
			,				2011	
	\$	· ·	•	\$		\$	109,035	
			* *				(45,268)	
							(109,475)	
			<del>_</del>				299,533	
			•				4,706	
			· · · · · · · · · · · · · · · · · · ·				317,532	
			1 (				(275,324)	
	Φ.		<del>_</del>	_		Φ.	(24,291)	
89,591	\$	96,608	Consolidated	<u>\$</u>	404,812	\$	276,448	
			Sagment Combined Daties					
arters Ende	d Dec	ember 31,	Segment Combined Ratios		Years Ended	Dece	mber 31,	
2012		2011	(dollars in thousands)		2012		2011	
102%		78%	Excess and Surplus Lines		94%		86%	
		1.070/	Cunninter Admitted		108%		109%	
107%		107%	Specialty Admitted		100 70		109/0	
107% 92%		10/%	London Insurance Market		89%		116%	
	2012 250,424 173,673 183,209 2 607,308  arters Ender 2012 213,859 160,425 152,436 2 526,722  arters Ender 2012 208,635 166,482 207,934 80,510 2 663,563  arters Ender 2012 (4,765) (9,011) 15,362 80,510 (1,063) 144,392 (127,400) (8,434) 89,591  arters Ender 2012	2012 250,424 \$ 173,673 183,209 2 607,308 \$  arters Ended Dec 2012 213,859 \$ 160,425 152,436 2 526,722 \$  arters Ended Dec 2012 208,635 \$ 166,482 207,934 80,510 2 663,563 \$  arters Ended Dec 2012 (4,765) \$ (9,011) 15,362 80,510 (1,063) 144,392 (127,400) (8,434) 89,591 \$  arters Ended Dec 2012	2012 2011  250,424 \$ 229,438  173,673	2012   2011	2012   2011	2012   2011	2012   2011	

# **Reconciliation of Non-GAAP Financial Measure**

The following table reconciles earnings before interest, income taxes, depreciation and amortization (EBITDA) of Markel Ventures to consolidated net income to shareholders.

	Q	uarters Ended	Dec	ember 31,	Years Ended	December 31,		
(dollars in thousands)		2012		2011	 2012	2011		
Markel Ventures EBITDA	\$	18,980	\$	3,117	\$ 60,361	\$	37,325	
Interest expense		(2,233)		(2,722)	(9,782)		(10,871)	
Income tax benefit (expense)		(3,036)		2,815	(7,868)		(4,335)	
Depreciation expense		(4,738)		(1,708)	(14,205)		(5,106)	
Amortization of intangible assets		(4,076)		(2,695)	(15,031)		(9,267)	
Markel Ventures net income (loss)		4,897		(1,193)	13,475		7,746	
Net income from other Markel operations		51,895		51,369	239,910		134,280	
Net income to shareholders	\$	56,792	\$	50,176	\$ 253,385	\$	142,026	

Interest expense for the quarters ended December 31, 2012 and 2011 includes intercompany interest expense of \$1.6 million. Interest expense for the years ended December 31, 2012 and 2011 includes intercompany interest expense of \$6.4 million and \$6.0 million, respectively.

Markel Ventures EBITDA is a non-GAAP financial measure and is reconciled to consolidated net income to shareholders in the above table. Markel Ventures EBITDA reflects income attributable to our ownership interest in Markel Ventures before interest, income taxes, depreciation and amortization. We use Markel Ventures EBITDA as an operating performance measure in conjunction with U.S. GAAP measures, including revenues and net income, to monitor and evaluate the performance of our non-insurance operations.