



## PRESS RELEASE

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# MARKEL FIRSTCOMP ANNOUNCES NEW AGENCY PORTAL

**OMAHA, Neb.** — Markel FirstComp announced today the release of a newly-enhanced independent agent portal and rebranded logo. The new portal developments allow Markel FirstComp appointed agents more efficiency, faster quoting, easier access to information and a host of value added enhancements. These value added enhancements create easier communication and integration between carrier and producer.

Along with the new portal, Markel FirstComp is adopting a new brand publicly. The changes represent a celebration of synergies that the Markel Corporation acquisition of FirstComp has brought to both organizations. The combination of the names and logos reflects the strength and unity of both brands.

FirstComp has been a leader in driving innovation for small business workers' compensation for more than 10 years. These new changes help cement this leading innovation.

"We are in continuing discussions with our agents across the country and adopting their ideas to move us both forward. These changes are made by the agent, for the agent," stated S. Greg Donsbach, Vice President of Sales and Marketing for Markel FirstComp.

### About Markel FirstComp

Founded in 1997, Markel FirstComp's mission is to provide superior service in workers' compensation insurance for small and midsize 'Main Street' businesses through local insurance agents nationwide. Since its inception, the company has grown to a group of more than 8,000 independent insurance agencies in 33 states. FirstComp has grown to more than 550 employees in four regional offices serving over 100,000 business customers around the U.S. In 2010, FirstComp joined Markel Corporation as a wholly owned subsidiary. Visit Markel FirstComp on the web at [firstcomp.com](http://firstcomp.com).

### About Markel Corporation

Markel Corporation is a diverse financial holding company serving a variety of niche markets. The Company's principal business markets and underwrites specialty insurance products. In each of the Company's businesses, it seeks to provide quality products and excellent customer service so that it can be a market leader. The financial goals of the Company are to earn consistent underwriting and operating profits and superior investment returns to build shareholder value. Visit Markel Corporation on the web at [markelcorp.com](http://markelcorp.com).

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